Articulation Agreement

Southern New Hampshire University – College of Online and Continuing Education
and
Cochise County Community College District

I. PURPOSE

Southern New Hampshire University (SNHU) and Cochise County Community College District (Cochise College), in the spirit of academic cooperation, and in order to facilitate the transfer of graduates of Cochise College to Southern New Hampshire University - College of Online and Continuing Education (SNHU-COCE), hereby do enter into an academic articulation agreement. Successful implementation of the Agreement is dependent upon communication of its content to all involved participants and the assumption of responsibility by both institutions for such communications.

The purpose of this Articulation Agreement is to acknowledge that, following completion of an Associate degree at Cochise College, students may transfer a minimum of 60 credits from the degree to a Southern New Hampshire University Bachelor of Arts in General Studies online, or per the equivalency tables, to an undergraduate degree program that coincides with their associate's degree, as long as the following criteria are met.

II. TRANSFER PATHWAY(S)

1. As SNHU is regionally accredited, all academic course work in which a student has earned a grade of "C-" or higher is fully transferable based on the attached course equivalents. Academic course work in which a student has earned a "C-" or better will transfer provided the GPA of transferring coursework is a 2.0 or higher. Up to 90 credits may be accepted in transfer toward a bachelor degree program.

Nursing students who are entering the SNHU RN to BSN program must have successfully completed their Associate Degree in Nursing program with a minimum GPA of 2.5 and have passed the national NCLEX-RN licensing exam to be unconditionally admitted to the RN to BSN program. Students with a cumulative GPA between 2.0 and 2.49 on the degree or diploma awarding transcript may be provisionally accepted and must also meet the licensure requirements.

2. If a student has completed the AA in Liberal Arts at a regionally-accredited community college, then the only additional SNHU general education requirement students would complete are that any dictated general education requirements for the student's intended program must be met.
Students must have completed SNHU Foundation requirements within the community college AA Liberal Arts/Studies (100 or higher level Math, ENG 120, ENG 200). Those who have not taken a second composition course would have to take ENG 200 upon transfer. (see Appendix 1 for examples)

Based on the course equivalency tables attached (see Appendix 1), SNHU College of Online and Continuing Education guarantees transferability of all credits outlined in the following Cochise College – Arizona General Education Curriculum (AGEC) AGEC – A, AGEC – B and AGEC – S, per the equivalency tables attached, to a Southern New Hampshire University undergraduate degree program that coincides with their associate’s degree, as long as the following criteria are met.

Arizona – AGEC – A General Education Curriculum to SNHU General Education Core
Arizona – AGEC – B General Education Curriculum to SNHU General Education Core
Arizona – AGEC – S General Education Curriculum to SNHU General Education Core

3. Additionally, and upon a student’s admission to the university, SNHU College of Online and Continuing Education guarantees transferability of a minimum of 60 credits outlined in any Cochise College Associate of Arts or Associate of Science degrees to the SNHU Bachelor of Arts in General Studies.

4. Students transferring from Cochise College may enroll at SNHU College of Online and Continuing Education as full or part time students. The Bachelor of Arts in General Studies program is only offered online.

5. Military students enrolling at SNHU College of Online and Continuing Education may transfer up to 90 hours for a bachelor’s with unlimited CLEP, DANTES and Excelsior credits—providing students meet residency requirements.

III. TERMS

1. Because of this agreement to articulate, and provided the individual identifies Cochise College on his or her application form, eligible graduates, employees and the immediate family of employees (spouses, domestic partners, children, siblings and parents) will receive a ten (10%) percent tuition reduction in Southern New Hampshire University - College of Online and Continuing Education, applicable as of the date this Agreement is fully executed by the parties below. In addition, those eligible graduates, employees and immediate family of employees who enroll in Southern New Hampshire University’s online graduate program will receive a waiver of the application fee normally required by Southern New Hampshire University - College of Online and Continuing Education. No application fee waiver, tuition credit or refund shall be made retroactively for any eligible employee, their family member or alumnus already enrolled at SNHU College of
Online and Continuing Education on the date of execution of this Agreement; however, the tuition reduction shall be applied to such eligible employees, their family members or graduates for course enrollments following the execution of this Agreement. Programs offered at military tuition assistance levels are not subject to this reduction. Cochise College employees, their family members and graduates must inform SNHU College of Online and Continuing Education admissions representatives about their affiliation to receive their tuition reduction.

SNHU College of Online and Continuing Education may change its tuition rates at any time at its sole discretion and the reduction will be calculated based on the current tuition in effect for the applicable academic term for the enrolled program. Eligible employees and alumni shall not be entitled to any other reduction and are subject to all other admission and continuation requirements as set forth in the respective Southern New Hampshire University policies and catalogs.

2. Southern New Hampshire University - College of Online and Continuing Education agrees to provide Cochise College, at their request, an annual update of student enrollment, to include general data on how many students have transferred to SNHU College of Online and Continuing Education.

3. This Agreement is effective as of the date of the fully executed document, and shall continue until terminated. Both parties must approve amendments to the Agreement in writing. Either party may terminate the Agreement without cause upon 90 days written notice to the other party. Notwithstanding the foregoing, either party may terminate the Agreement immediately in the event that participation under the Agreement may give rise to a violation of any requirement of federal or state law or regulation or the requirements of any accrediting agency having jurisdiction.

4. Admission criteria, academic requirements, and other admission requirements will be subject to the applicable Catalog at the time of the students’ admission. Students who have begun their SNHU program of study or students in the process of enrolling prior to the effective date of any without cause termination will be grandfathered in to continue receiving the discount offered in this Agreement until such time such students complete or discontinue enrollment in their program.

5. This Articulation Agreement is based on the current curriculum of both educational institutions. Each institution is responsible for notifying the other of any substantive changes to the curriculum. This agreement shall be reviewed by both institutions annually.

6. The parties grant to each other a non-exclusive, non-transferable license to use each other’s trademarks and servicemarks in furtherance of the articulation coordination detailed herein or in a manner solely for the purpose of identifying and communicating the existence of the relationship to Cochise College’s students and alumni. Use of
trademarks, servicemarks and logos will comply with use policies of the originating institution. The parties shall discontinue the use of the licensed marks and return any and all files and materials containing the licensed marks supplied by the owner at termination or expiration of the Agreement. Neither party grants to the other any interest in the other party's trademarks. Should either originating institution request, in writing, that a particular use of the originating institution's trademarks and/or servicemarks be discontinued, the non-originating institution shall cease and desist such use of the trademarks and/or servicemarks.

7. Cochise College agrees to notify students of transfer opportunities to SNHU College of Online and Continuing Education, to collaborate with SNHU College of Online and Continuing Education on other forms of transfer communication and to host SNHU representatives on campus for recruitment activities during the academic school year.

8. The parties hereto will have the relationship of independent contractors for all purposes. Each will have complete control over its own performance and the details for accomplishing its own obligations under this Agreement. In no event will the agents, representatives or employees of one party be deemed to be agents, representatives or employees of the other.

9. This Agreement may be executed by a duly authorized representative of each party, either by electronic or facsimile transmission, each of which will be considered an original.

IV. CONTACTS FOR COORDINATION:

All notices and other communications required hereunder by either party to the other shall be in writing, delivered personally, by certified or registered mail, return receipt requested, or by overnight courier, and shall be deemed to have been duly given when delivered personally or received when using overnight courier or three business days after being deposited in the United States mail, postage prepaid, addressed as follows:

If to Southern New Hampshire University:
Debbie Lloyd, Assistant Director, Academic Alliances
Southern New Hampshire University
College of Online and Continuing Education
33 S. Commercial Street
Manchester, NH 01301
d.lloyd1@snhu.edu, 603.851.0854

If to Cochise College:
Mark Boggie, Assistant Dean, Student Services
Cochise College
4190 AZ-80
Douglas, AZ 85607
or to such other persons or places as either party may from time to time designate by written notice to the other.
DATE: November 4, 2016

APPROVATIONS:

Paul J. LeBlanc, PhD.
President
Southern New Hampshire University

Verlyn Fick
Vice President Instruction/Provost
Cochise County Community College District

Patricia Lynott, PhD.
Provost and Senior Vice President for Academic Affairs
Southern New Hampshire University

Mark Boggi
Assistant Dean, Student Services
Cochise County Community College District

Debbie Lloyd
Manager of Agreement
Assistant Director, Academic Alliances
Southern New Hampshire University
College of Online and Continuing Education
Arizona AGEC-A General Education Transfer Pathway
to SNHU - COCE General Education Core Curriculum

<table>
<thead>
<tr>
<th>Arizona AGEC-A General Education Courses for Liberal Arts Majors</th>
<th>SNHU General Education Core Curriculum</th>
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</thead>
<tbody>
<tr>
<td>First Year Composition</td>
<td>ENG 122 College Composition I</td>
</tr>
<tr>
<td></td>
<td>ENG 123 College Composition II</td>
</tr>
<tr>
<td>Mathematics</td>
<td>MAT Elective College Algebra or Higher</td>
</tr>
<tr>
<td>Arts &amp; Humanities</td>
<td>Fine Arts and Humanities General Education Core (EFAH)</td>
</tr>
<tr>
<td>Social and Behavioral Sciences</td>
<td>Social and Behavioral General Education Core (ESBS)</td>
</tr>
<tr>
<td>Physical and Biological Sciences</td>
<td>Science, Technical, and Mathematics General Education Core (ESTM)</td>
</tr>
<tr>
<td>Options</td>
<td>Will be transferred in as SNHU General Education Core Electives or as Free Electives as permitted by bachelor degree program.</td>
</tr>
</tbody>
</table>

Minimum Total Credits to be transferred to SNHU from Arizona AGEC-A General Education Courses 35

Remaining SNHU Required General Education Courses

An additional seven (7) General Education Electives from the above referenced AGEC-A Subject Areas are required to fulfill the remaining SNHU General Education Requirement (45-Credits).

Choose One: IDS 400 Diversity | IDS 401 Global Security | IDS 402 Wellness | IDS 403 Preparing for the Future 3

SNHU General Education Core Elective Requirement 45

Maximum Number of Transfer Credits allowed from AGEC-A or another regionally accredited institution 90

*Students must earn a Grade of "C" or better for course transfer.
*Excess General Education credits are transferable as Free Elective Credit, if available
*Some programs may have dictated courses in these general education areas. Please consult a SNHU liaison for specific course information.
## Arizona AGEC-B General Education Transfer Pathway
to SNHU - COCE General Education Core Curriculum

<table>
<thead>
<tr>
<th>Arizona AGEC-B General Education Courses for Liberal Arts Majors</th>
<th>Cr</th>
<th>SNHU General Education Core Curriculum</th>
<th>Cr</th>
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</thead>
<tbody>
<tr>
<td>First Year Composition</td>
<td>6</td>
<td>ENG 122 College Composition I</td>
<td>3</td>
</tr>
<tr>
<td>Mathematics: Brief Calculus or higher</td>
<td>3</td>
<td>ENG 123 College Composition II</td>
<td>3</td>
</tr>
<tr>
<td>Arts &amp; Humanities</td>
<td>6-9</td>
<td>Fine Arts and Humanities General Education Core (EFAH)</td>
<td>6-9</td>
</tr>
<tr>
<td>Social and Behavioral Sciences</td>
<td>6-9</td>
<td>Social and Behavioral General Education Core (ESBS)</td>
<td>6-9</td>
</tr>
<tr>
<td>Physical and Biological Sciences</td>
<td>8</td>
<td>Science, Technical, and Mathematics General Education Core (ESTM)</td>
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<tr>
<td>Computer Information Systems: Intro to CIS</td>
<td>3</td>
<td>General Education Elective</td>
<td>3</td>
</tr>
<tr>
<td>Options</td>
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<td>Will be transferred in as SNHU General Education Core Electives or as Free Electives as permitted by bachelor degree program.</td>
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</tr>
</tbody>
</table>

### Minimum Total Credits to be transferred to SNHU from Arizona AGEC-B General Education Courses **35**

#### Remaining SNHU Required General Education Courses
- An additional seven (7) General Education Electives from the above referenced AGEC-B Subject Areas are required to fulfill the remaining SNHU General Education Requirement (45-Credits).
- Choose One: IDS 400 Diversity | IDS 401 Global Security | IDS 402 Wellness | IDS 403 Preparing for the Future
- SNHU General Education Core Elective Requirement **45**
- Maximum Number of Transfer Credits allowed from AGEC-B or another regionally accredited institution **90**

*Students must earn a Grade of "C" or better for course transfer.*

*Excess General Education credits are transferrable as Free Elective Credit, if available*

*Some programs may have dictated courses in these general education areas. Please consult a SNHU liaison for specific course information.*
## Arizona AGEC-S General Education Transfer Pathway

to SNHU - COCE General Education Core Curriculum

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<tr>
<th>Arizona AGEC-S General Education Courses for Liberal Arts Majors</th>
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<th>SNHU General Education Core Curriculum</th>
<th>Cr</th>
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</thead>
<tbody>
<tr>
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<td>6</td>
<td>ENG 122 College Composition I</td>
<td>3</td>
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<tr>
<td>Mathematics: Calculus I or higher</td>
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<td>MAT Elective College Algebra or Higher</td>
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</tr>
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<td>Social and Behavioral Sciences</td>
<td>6-9</td>
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</tr>
</tbody>
</table>

Minimum Total Credits to be transferred to SNHU from Arizona AGEC-S General Education Courses 35

Remaining SNHU Required General Education Courses

- An additional seven (7) General Education Electives from the above referenced AGEC-S Subject Areas are required to fulfill the remaining SNHU General Education Requirement (45 Credits).
- Choose One: IDS 400 Diversity | IDS 401 Global Security | IDS 402 Wellness | IDS 403 Preparing for the Future 3
- SNHU General Education Core Elective Requirement 45
- Maximum Number of Transfer Credits allowed from AGEC-S or another regionally accredited institution 90

*Students must earn a Grade of "C" or better for course transfer.
*Excess General Education credits are transferrable as Free Elective Credit, if available.
*Some programs may have dictated courses in these general education areas. Please consult a SNHU liaison for specific course information.